

September 2015

# Chamber of Commerce

[www.franklincountymaine.org](http://www.franklincountymaine.org)

615 Wilton Road, Farmington

207-778-4215



## Greetings!

### What is networking anyway?

We have spoken all year about the importance of "networking" at the Chamber of Commerce Business After Hours events. But what does networking really mean? The last Business After Hours held at the Wilson Lake Inn was a great example of a valuable networking event. This was a three-chamber event that not only included the Franklin County Chamber of Commerce, but also the Jay, Livermore, Livermore Falls Chamber and the River Valley Chamber.

Susan Atwood, owner and operator of the Wilson Lake Inn had all the guests introduce themselves and give a brief description of what they do. I noticed that many of the guests made note of someone they wanted to connect with. This is one of the first steps to networking – identifying people and businesses you want to connect with. Once the introductions were complete, Sue gave us all a background of the Wilson Lake Inn and benefits of staying there. After this formality, guests had a chance to mingle, eat and drink, the second important networking step – relax and socialize.

Conversations with those you know or those you don't, can lead to connections for you or your business. The conversation starter can be anything from the common questions about

the weather to more risky topics like politics. I for one always wear my Red Sox hat – in good times or bad, this will many times offer a good conversation starter. This breaks the ice for the topics of common interest. The conversations can lead to new clients for your business, new ideas for your business or some type of future connection. This is when business cards get swapped. The final important step in networking – making a plan for future collaboration and contact.

Sometimes the networking doesn't have anything to do with work, but may offer some other advantages. During the Wilson Lake Inn BAH I was able to enjoy some great food from Calzaios, good conversation and a beautiful setting. I also had the opportunity to sample some Tumbledown Brewery beer and learned that Ray Ray's Café offers a prime rib dinner on Friday evenings. Last Friday I enjoyed a great meal at Ray Ray's, another advantage to networking at the Business After Hours.

Thank you,

*Glenn Kapiloff*

President

Franklin County Chamber of Commerce



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# Upcoming Events

## September 26th Apple Pumpkin Festival

The Apple Pumpkin Festival is a cultural celebration and harvest festival held on the last Saturday of September in Livermore Falls, Maine. The Festival highlights the rich cultural, agricultural and industrial heritage of the area with vendors and craft artisans, agricultural products, historical items, seasonal decorations and plenty of food all day long!

## October 1 Business After Hours at Farmington Coca-Cola 282 Farmington Falls Rd., Farmington

Join the Franklin County Chamber of Commerce from 4 to 7 p.m. at this month's BAH event for a grand opening ribbon cutting celebration, facility and fleet tours, and great food from Douin's Market.

## October 2 Seth Wescott and Franklin County Chamber of Commerce

## Golf Classic

The Franklin County Chamber of Commerce teaming up again with Seth Wescott to host the 13th Annual Scholarship Golf Classic at the Sugarloaf Golf Club with a 9 a.m. tee time. Proceeds are used to help fund the annual Franklin County Chamber of Commerce Scholarship Program and the Level Field Fund for area students and athletes. Contact the chamber office at 207-778-4215 to sign up your team today!

## October 10 Franklin County History Tour Time: 10 a.m. - 4 p.m.

The Franklin County History Tour provides a unique opportunity to visit more than 15 participating museums and historical societies, all open on the same day at the same time. Take yourself on a tour of Franklin County stopping at the museums and historical societies to learn about local history. Along the way you can discover the Maine Giantess at the Wilton Farm & Home Museum, view the Indian artifacts at Nowetah

Indian Museum, visit the Stanley Museum with its steam cars and photography collection or enjoy a train ride at the Sandy River and Rangeley Lakes Railroad. These and many more of Franklin County's museums and historical societies will give you a view of our past.

## October 15 Entrepreneurs Connect

October 15 from 4 to 7 p.m. at UMF in the North Dining Hall. Get inspired to think big, be bold and take risks. Challenge yourself to grow your business and take it to the next level. Find yourself motivated by the sharing of entrepreneurial journeys. Discover resources for capital to grow your business, mentors to guide and technology to improve. Register at [www.entrepreneursconnect.eventbrite.com](http://www.entrepreneursconnect.eventbrite.com) or call 207-778-5887. Fee \$25

## October 17 Inanna: Sisters in Rhythm Starts: 7:30 p.m.

Arts Institute of Western Maine presents Inanna: Sisters in Rhythm concert at the Nordica Auditorium.

*You're Invited*  
**BAH**  
BUSINESS AFTER HOURS  
Hosted by  
Farmington Coca Cola

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*Grand Opening & Ribbon Cutting*

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When? **October 1, 2015**  
Time? **4:00 p.m. - 7:00 p.m.**  
Where? **282 Farmington Falls Road  
Farmington, Maine 04938**

To help with planning preparations, let us know you're coming!  
Phone: 207-860-7200 E-mail: [kylbaker@coca-cola.com](mailto:kylbaker@coca-cola.com)

\$15, free for 18 and under and students with ID. For more information, visit [artsinstitute.org](http://artsinstitute.org)

## October 28 Franklin County Chamber Dinner and Annual Meeting

Plan to join the chamber for

a fun evening and awarding of the Business of the Year! Invitations with all the details and nomination forms will be mailed soon.

*There are many more activities happening in Franklin County. For a full calendar of events go to [www.franklincountymaine.org/calendar/](http://www.franklincountymaine.org/calendar/).*



## Franklin County Chamber of Commerce Mission

The Franklin County Chamber of Commerce is a non-profit 501(c)(6) organization of business and civic leaders. It exists to promote its members and their services, and to provide a voice for the interest of area businesses. Through partnerships with others, the Chamber seeks to promote economic growth, job creation and retention, tourism, civic pride and cultural awareness.

## 2015 FCCOC Board Members

**Glenn Kapiloff**  
President  
Foster Technology Center

**Greg Patterson**  
Vice President  
Walmart

**Pam Dixon**  
Treasurer  
Franklin Savings Bank

**Susan Atwood**  
Secretary  
Wilson Lake Inn

**Nancy Chase**  
Membership Chairman  
FMH Auxiliary

**Rhonda Irish**  
Member at Large  
Wilton Town Manager

**Mike Blanchet**  
Past President  
Sun Journal

**Directors**  
**Shannon Smith**  
Wilton Blueberry Festival

**Janice Atwood**  
Walmart

**Asia Burrill**  
CSM Real Estate

**Jodi Cordes**  
Franklin Community  
Health Network

**Heidi Elliott**  
Bangor Savings Bank

**Charles Ellis**  
KeyBank

**Tammy Hutchinson**  
Comfort Inn & Suites

**Patty Ladd**  
Wilton Career Center

**Peter Osborne**  
UMF

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# Nominate one business from each category for 'Business of the Year'

Nominate a business from these lists, one in each category: small, medium, large, and non-profit for the "Business of the Year" awards given out by the Chamber at the **Annual Awards Dinner on October 28, 2015**. Circle your choice (one from each category) and mail by **Tuesday, October 13 to: FCCOC, P.O. Box 123 Farmington, ME 04938** OR email your choices to [info@franklincountymaine.org](mailto:info@franklincountymaine.org).

## SMALL BUSINESS:

- A Partner In Technology
- AAA Travel & Insurance
- Acme Land Surveying, LLC
- Adams-McFarlane Funeral & Cremation Services
- American Forest Management
- Aptuiv
- Arkey Pizza & Variety Store
- Aubuchon Hardware
- Austin Associates, P.A.
- Azulene Day Spa
- Bass Hill Gardens & Gifts
- Bee Line Cable
- Black Acres Farm
- Bouffard's Furniture and Carpet
- Brady's Snowmobiles
- Burns Well Drilling
- Calico Patch
- Calzolaio Pasta Co.
- CJ's Appliance
- Coldwell Banker Sandy River Realty Inc.
- Collins Enterprises, Inc.
- Colonial Valley Motel
- Complete Dentistry
- CSM Real Estate
- Daily Bulldog
- Discover Maine
- Dutch Treat
- End of the Rainbow Alternatives
- Everyday Music
- Expenet Technologies
- EZToUse.com
- Farmer Rental Properties
- Farmington Foot & Ankle
- Ferguson Cynthia, CPA, PC
- Fish-N-Play
- Flatlanders - Lee-Lynn Enterprises, LLC
- Foothills Management
- Fresh Ella's Ice Cream & Sundries
- Frost Antiques & Gifts
- General Storage
- Good Times Unlimited, Inc.
- Gooley's Christmas Trees
- Handyman Plus Inc.
- Hanlon Pet Haven
- HealthQuest Chiropractic
- Heartfelt Cookies
- IEC Inc.
- Imelda's Fabric & Design
- Java Joe's (Carrabassett Coffee)
- Key Bank
- Knowlton Corner Farm
- Lynn-Hom Electronics/Farmington Verizon Agent
- Lynn-Hom Electronics/Electronics Retailer
- Maple Valley Farms, Inc.
- Max-Traps
- Memories by Melissa Photography
- MG's
- Mixed Up
- Morning Sentinel
- Mosher's Seafood
- Mount Blue Motel
- Palmer Realty
- Pigley's Treasures
- Pine Tree Cellular

- Pitcher Perfect Tires
- Pony Xpress Amusements
- Pro Service
- R. S. Osgood & Sons
- Ray Ray's Café
- Riverbend Property Management
- RLH Enterprise
- Robin's Flower Pot
- Ron's Market
- Rustic Roots Farm
- Sam's Club
- Sandy River Property Management
- Senior Planning Center
- SignWorks
- Staples Life Insurance Agency
- Sugarloaf Ambulance/Rescue Vehicles
- Sugarwood Gallery
- Sun Journal
- TD Bank
- The Franklin Journal
- The Original Irregular
- Town Taxi
- Troll Valley Campground
- Tumbledown Brewing, LLC
- Turner Publishing
- United Insurance Shiretown Agency
- University Credit Union
- Upright Frameworks LLC
- Village Realty, Inc.
- Weber Insurance Agency of Farmington
- West Coast Maine Magazine
- Western Mountain Financial Services
- Wiles Remembrance Centers, Funeral & Cremation Service
- Wilson Lake Inn
- Wilton Hardware
- WKTJ

## MEDIUM BUSINESS:

- A-Copi Imaging Systems
- Bangor Savings Bank
- Comfort Inn & Suites Farmington/Wilton
- Douin's Market
- Farmington Coca-Cola
- Franklin Chrysler, Inc.
- Franklin Somerset Federal Credit Union
- Hammond Lumber
- Hight Chevrolet
- Maine Huts and Trails
- Main-Land Development Consultants, Inc.
- Mills & Mills Law Office
- Northern Lights Hearth & Sports
- Pierce House
- Save-A-Lot
- Skowhegan Savings Bank
- Steve's Market
- TDS Telecom
- The Mix 107.9 (J.Hanson Co.)
- Touch of Class - Work First
- Town of Carthage
- Tranten's Market
- US Cellular

## LARGE BUSINESS

- Androscoggin Home Care & Hospice
- Aramark Campus Services
- Barclays US
- Care & Comfort
- Dead River Company
- E.L. Vining & Son, Inc.
- FairPoint Communications
- Franklin Community Health Network
- Franklin Printing
- Franklin Savings Bank
- Hannaford, Farmington
- Kyes Insurance
- LEAP, Inc.
- Maine Wood Concepts
- Otis Federal Credit Union
- Poland Spring
- RSU #9
- Saddleback Maine
- Sandy River Center/Genesis HealthCare HCC
- Sugarloaf
- Town of Farmington
- Town of Kingfield
- Town of Wilton
- University of Maine at Farmington
- Verso Paper
- Walmart
- Western Maine Community Action
- Western ME Comm Action

## NON-PROFIT, GROUP, OR CIVIC ORGANIZATION

- Arts Institute of Western Maine
- Black Fly Loop
- Button for Babes
- Dept. of Economic & Community Devt.
- CEI - Women's Business Center at CEI: Rural Maine
- Community Concepts Finance Corp.
- Community Concepts, Inc.
- Fairbank Neighborhood Assoc.
- Farmington Downtown Assoc.
- Farmington Emblem Club #460
- Farmington Rotary Club
- Farmington Ski Club (Titcomb Mtn.)
- Flagstaff Area Business Association
- Franklin County Agricultural Society
- Franklin County Animal Shelter
- Franklin County Community College Network
- Franklin County Children's Task Force
- Franklin County Republicans
- Franklin Memorial Hospital Auxiliary
- Friends of Wilson Lake
- Greater Franklin Development Council
- Healthy Community Coalition
- Jay, Livermore, Livermore Falls Chamber of Commerce
- Kingfield POPS Committee
- Maine PTAC
- Mind Body Spirit Festival
- Moose Loop (ATVing)
- Mount Blue Community TV
- New England Celtic Arts
- Northern Lites Snowmobile Club

- Nowetah's Indian Museum and Store
- Rangeley Lakes Chamber of Commerce
- Sandy River & Rangeley Lakes Railroad
- Seniors Plus
- Ski Museum of Maine
- Stanley Museum
- Teacher's Lounge Mafia
- United Way of the Tri-Valley Area
- Veteran of Foreign Wars
- Western Maine Play Museum
- Western Mountain RV'ers
- Wilton Blueberry Festival
- Wilton Fish & Game
- Wilton Historical Society
- Wilton Lions Club

Please state why your nominations should be named Franklin County Chamber of Commerce Business of the Year 2015

SMALL BUSINESS

MEDIUM BUSINESS

LARGE BUSINESS

NON-PROFIT, GROUP, OR CIVIC ORGANIZATION

Name of Person Submitting Nominations: \_\_\_\_\_

Signature: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_\_

I am affiliated with: \_\_\_\_\_

Email: \_\_\_\_\_

Please remit forms on or before October 13 to:  
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 P.O. Box 123 Farmington, ME 04938



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MEMBER SPOTLIGHT:

# The Stanley Museum

The Stanley Museum in Kingfield shares the traditions of Yankee ingenuity and creativity. When you think of the Stanley family you think of the Stanley Steamer automobile. 10,800 Stanley Steamers were produced from 1902 to 1925. The first room you visit at the museum is the car room with Stanley steam automobiles on display. A 20 hp Stanley engine along with boiler and burner on exhibit demonstrate how the Stanley car is powered.

As you continue your visit of the Stanley Museum you will enter the family room with exhibits of the Stanley's other interests and accomplishments. The Stanley Dry Plate Co. story is told through an exhibit of vintage camera equipment, black & white photographs and information panels. The photography display includes many pho-

tographic prints and glass plate negatives created by the Stanleys' sister, Chansonetta. Among the displays are her brilliantly hand-colored glass lantern slides.

Many of the Stanley family members were artistic. Their talent is shown through paintings around the family room. One painting by F.E. is of Henry Wadsworth Longfellow. Violins were made by F.O., F.E., and their nephew Carlton and are on display. The Stanley museum by telling of the Stanley family creativity and ingenuity looks to inspire those values in others.

Look for events in 2016 as the Stanley Museum joins in Kingfield's bicentennial celebration.

For more information, call 207-265-2729 or visit [www.stanleymuseum.org/](http://www.stanleymuseum.org/).



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## Ribbon cutting event at Azulene

